

MARKET STATISTICS

Exchange / Symbol	TSX.V: VTX
Price (CAD):	\$0.44
Market Cap (CAD, mm):	\$47.9
Enterprise Value (CAD, mm):	\$159.4
Shares Outstanding (mm): Float (%):	110.2 46.6%
Volume (3-month avg.):	29,522
52-week Range (CAD):	\$0.28-\$0.62

Environmental & Facilities Services

CONDENSED BALANCE SHEET

(CAD \$mm, except per share data)

Industry:

Balance Sheet Date:	06/30/2022
Cash:	\$0.0
Cash/Share:	\$0.00
Debt:	\$111.5
Equity (Book Value):	\$63.1
Equity/Share:	\$0.57

CONDENSED INCOME STATEMENTS

(CAD \$mm, except per share data)

FY - 12/31	Revenue	EBITDA	Net Income	EPS
FY19	\$168.1	\$22.3	\$(11.3)	\$(0.12)
FY20	\$136.1	\$24.5	\$(5.7)	\$(0.06)
FY21	\$159.4	\$26.2	\$1.7	\$0.02
FY22E	\$202.7	\$33.2	\$4.2	\$0.04

LARGEST SHAREHOLDERS

32 Degrees Capital	17,014.561
Terry Stephenson	15,495,287
Clemett Capital Corp.	14,301,478
Brian Butlin	10,512,879
Paul Blenkhorn	685,043
Howard Start	341,435
Sherry Bielopotocky	139,167
Christopher Challis	26,756

\$0.45 \$0.55 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0.35 \$0.30 \$0



August 29, 2022 Marco Rodriguez, CFA marco@stonegateinc.com 214-987-4121

COMPANY DESCRIPTION

Vertex Resource Group is a leading North American provider of environmental and industrial services. The Company has over 60 years of experience helping clients achieve their developmental and operational goals through a versatile suite of integrated environmental consulting and service offerings. The Company serves a very diverse customer base that spans multiple industries, including energy, mining, utilities, public infrastructure, telecom, and government to name a few. The Company operations are primarily in Canada, but also has operations in select areas of the US. Vertex is headquartered near Edmonton, Alberta.

COMPANY SUMMARY

- Fully integrated environmental service offerings to drive long-term performance Vertex provides a full suite of services to clients that encompasses all stages of work from project assessment and environmental studies to the final abandonment of a project. Additionally, increased regulations and laws are driving clients to increase their focus on environmental liabilities. Given the Company's integrated suite of services, it is well positioned to help clients with increased regulation and can identify various points of revenue generation through-out a client's project life cycle that can range from 3 to 6 years.
- End market growth acting as tailwinds Management is positioning the Company to take advantage of key, end market growth drivers. These areas of focus include infrastructure project development, E&P operating and maintenance spending, and new funds for abandonment and reclamation. These key areas should generate solid revenue growth for Vertex for multiple years.
- Organic growth strategy to drive growth The Company is seeking a dual
 pronged approach to its organic growth objectives. First, it is seeking to expand its
 geographic footprint. Next, it is also looking to expand its service offerings and
 cross sell Vertex's diverse offerings to its customers. The main goal of this twopronged approach is to increase utilization rates of the Company's primary assets,
 its people and equipment.
- Acquisition opportunities in fragmented market to drive additional growth—Part of the Company's business strategy if focused on seeking accretive, strategic acquisition opportunities. With a highly fragmented market, management believes there are ample opportunities to consolidate at attractive valuations.
- **Strong backlog** Vertex closed F21 with an improved backlog of projects for both its segments, driven by customers across all its businesses that are showing signs of increased spending relative to levels in F20 and F21. With a backlog reaching record levels, Vertex is well positioned for growth in F22.
- Valuation We are using a multiple analysis framework to driver our valuation range. Coupling current and historical multiples, along with Vertex's growth profile and focus to improve its debt profile, we believe an EV/EBITDA range of 5.0x to 7.0x is reasonable. Applying this range to our F22 estimates, we arrive at a valuation range of \$0.45 to \$1.00, with a mid-point of \$0.75. See page 6 for further details.



BUSINESS OVERVIEW

Vertex Resource Group is a leading North American provider of environmental and industrial services. The Company has over 60 years of experience helping clients achieve their developmental and operational goals through a versatile suite of integrated environmental consulting and service offerings.

The Company's offerings are broad and include advisory services for new capital expenditure and asset development, environmental consulting and monitoring existing assets, emissions management solutions, sub-surface engineering, facility engineering, asset retirement and land reclamation services, fluid management and logistics, waste and recycling, industrial cleaning and maintenance, hydro-excavating, site services, and manufacturing solutions.

Exhibit 1: Vertex Services



Source: Company Reports

The Company started operations in 1962 with the founding of Three Star Trucking Ltd. and later with Farmstead Buildings, Ltd, and Pioneer Land Services Ltd. These three entities formed to became Vertex. Since then, the Company has grown via organic growth and acquisitions. And in October 2017, the Company completed a qualifying transaction with VIER Capital Corp, and began trading on the TSX Venture Exchange.

Vertex is headquartered near Edmonton, Alberta. The Company serves a very diverse customer base that spans multiple industries, including:

- ✓ Energy
- ✓ Mining
- ✓ Utilities
- ✓ Private Development
- ✓ Public Infrastructure
- ✓ Telecommunications
- ✓ Forestry
- ✓ Agriculture
- ✓ Government

Exhibit 2: Vertex Major Clients



Source: Company Reports

The Company operations are primarily in Canada, but also has operations in select areas of the US.

Exhibit 3: Vertex's Geographic Operations



Source: Company Reports

Given the geographic locations where Vertex operates for its customers, its operating activities are influenced by seasonal weather patterns. Additionally, given the description of services offered and general geographic footprint, Vertex has been exposed to the Oil & Gas industry. However, the Company has consciously diversified itself over the years such that this industry has become less of an influence on operations.

SERVICE OFFERINGS

Vertex has two main reportable segments, environmental services, and environmental consulting services.

Environmental Services

The Environmental Services group accounted for about 68% of revenue in 2021. The segment provides a wide range of services related to transportation, removal, storage, waste management and recycling, site services and industrial cleaning, and maintenance of facilities in an environmentally safe manner.

The segment operates and maintains leased equipment, subcontractors, or consultants to deliver its services. The segment operates and maintains a fleet of specialized equipment to deliver its services and at F21 year end, this equipment included:

- 240 power units
- 312 trailers with access to 83 power units
- 14 trailers with owner operators
- 1,443 pieces of equipment in its rental fleet and,
- A fleet of light trucks and equipment.



Environmental Consulting

The Environmental Consulting segment represented about 31% of revenue in 2021. The segment provides a variety of services related to assisting its clients to meet their respective environmental standards, environmental legislation, and related environmental compliance requirements. Additionally, the segment provides a variety of services that include:

- advisory services to new capital expenditure and asset development
- environmental consulting and monitoring existing assets
- emission management solutions
- sub-surface engineering
- facility engineering
- asset retirement and
- land reclamation services

The segment uses employees, consultants, vehicles, and equipment to manage and carry out projects. The Company also uses rented or leased equipment when necessary to delivers its services.

GROWTH STRATEGY

Vertex is seeking to be the leading provider of integrated environmental services and solutions to a diverse group of clients, across multiple industries operating in Canada and the U.S. The Company intends to achieve this goal via its growth strategy that is centered on organic growth coupled with acquisitions.

From an organic growth perspective, the Company is seeking a dual pronged approach to its growth. First, it is seeking to expand its geographic footprint. And next, it is also looking to expand its service offerings and cross sell Vertex's diverse offerings to its customers. The main goal of this two-pronged approach is to increase utilization rates of the Company's primary assets, its people and equipment.

The Company has identified various organic growth opportunities such as:

- Pipelines, Utilities, Telecommunications & Government
 The Company is working to expand and adapt its service offerings to attract new project awards.
- Mining Vertex continues to focus on the coal and potash mining sector, processing, and power plant shutdowns, including the management of peat, vegetation, and wildlife throughout the life of these projects.
- O&G and Mining Abandonment Vertex notes that Canadian provinces, Alberta, and British Columbia, are developing regulations that impose timelines on the clean-up of dormant well sites. Other jurisdictions are imposing higher security deposits to achieve cleanup efforts. As such, Vertex continues to be involved in O&G abandonments, coal and potash mine abandonments and reclamation projects.
- Operation and Maintenance Projects For E&P companies, continual maintenance is required to ensure optimal production capabilities. As such, it is a greater portion of E&P customer spend and is a more stable stream of revenue to Vertex.

On the acquisition side, the Company is continuing to seek accretive, strategic opportunities. With a highly fragmented market, management believes there are ample opportunities to consolidate at attractive valuations.

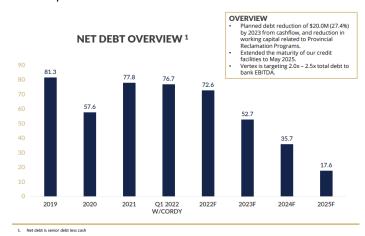
From FY17 through FY21, Vertex has made 9 acquisitions from ~CAD\$2M to ~CAD\$17M in transaction size. The Company's most recent acquisition was MAD Oilfield Solutions, Inc. MAD provides industrial cleaning, waste management, and hydro-excavation services in Northern Alberta. The acquisition bolstered Vertex's operations by (1) securing maintenance work with 3 to 5-year contracts; (2) strengthening the Company's presence in oilsands; and (3) adding complementary assets to its existing industrial cleaning service offering. Vertex acquired MAD for CAD\$17.2M at an implied TTM EV/EBITDA multiple of 2.34x and 0.86x EV/Assets.

In April 2022, Vertex closed the acquisition of Cordy Oilfield, which should increase the strength and service offerings of Vertex across its operations. The acquisition will create a stronger environmental services business that is expected to enhance free cash flow generation through savings from integration, elimination of duplicate costs, and increased fleet and personnel utilization. Vertex is to issue 18.9M shares of Vertex common to Cordy. Concurrently, Vertex also raised CAD\$15M through a 5-year convertible debt offering, at an annual interest rate of 8% and with a conversion price of \$0.65. Importantly, the acquisition is expected to be immediately accretive to CFFO and FCF per share with the anticipated synergies.

Vertex continues to maintain a solid acquisition pipeline.

Lastly, Vertex is planning to reduce its debt load to a target 2.0x to 2.5x total debt to bank EBITDA. The Company is planning to reduce debt by ~CAD\$20M by 2023 through cashflow and reduction of working capital related to the Provincial Reclamation Programs. It also plans to extend the maturity of its credit facilities to May 2025.

Exhibit 4: Debt Reduction



Source: Company Reports



MARKET GROWTH OPPORTUNITIES

Through Vertex's growth strategy, management is positioning the Company to take advantage of key, end market growth drivers. These areas of focus include infrastructure project development, E&P operating and maintenance spending, and new funds for abandonment and reclamation.

Infrastructure Project Development

Vertex has identified large capital projects in Canada that are progressing through regulatory processes. Management notes that relatively smaller projects have been granted approval and Government infrastructure projects are proceeding. Management believes this presents a large opportunity for Vertex's service offerings. Key industry drivers include:

- Canadian Telecom 5G Network Upgrade to drive CAD\$3M to CAD\$5M in revenue over the next 4 years.
- Keyera Pipeline is a CAD\$1.3B project expected to generate CAD\$1M in revenue/year for the next 2 years.
- Trans Mountain is a CAD\$12.6B project, with expected revenue for Vertex of CAD\$4.5M over the next 2 years.
- Coastal Gas Link is a CAD\$6.2B project expected to generate CAD\$0.5M in 2021 and 2022.
- LNG Canada is building a CAD\$40B LNG facility and provides opportunity to provide site services and manufactured buildings at CAD\$1.5M
- Canada's CAD\$180B Infrastructure Plan is expected to drive CAD\$5M+ per year over the next 12 years.
- Petro Chemical Plant at Inter Pipeline, Pembina, and Dow Chemicals. Site services and engineering services at CAD\$0.5M

Exhibit 5: Infrastructure Project Opportunities

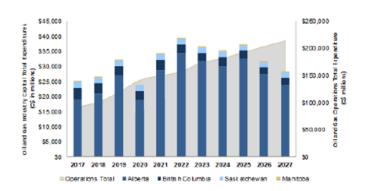


Source: Company Reports

E&P Operation & Maintenance

Operating expenditures by upstream and midstream E&P companies are a continual requirement to support production and processing volumes. Additionally, inactive assets, turned active, require a significant capital spend on maintenance and operating activities to restart E&P. Furthermore, there is extensive environmental monitoring to ensure emission standards are met due to new regulations being adopted and implemented by Canadian Provence Government entities. Given these dynamics, this end-market represents a more stable and consistent revenue stream.

Exhibit 6: Canadian E&P Capex & Maintenance Spending Trends



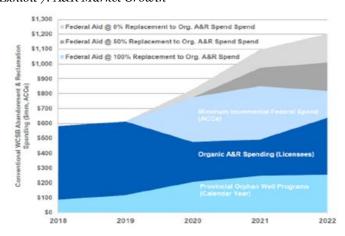
Source: Company Reports

Abandonment & Reclamation

The total conventional abandonment and reclamation (A&R) spending is estimated at CAD\$615M in 2019. Driven by various Government regulations and incentives, A&R spending is expected to double to ~CAD\$1.2B by 2022.

Vertex has established itself as a market leader in the A&R market. Further in enhancing its leadership position is that Vertex has successfully secured funding in all 3 western provinces in Canada in all phases.

Exhibit 7: A&R Market Growth



Source: Company Reports



FINANCIAL OVERVIEW

Vertex has historically show consistent growth driven by organic and acquisition growth. While F20 results were negatively impacted by the global pandemic, F21 saw growth again as global economies re-opened.

Exhibit 8: Historical Financial Summary

Years ending December 31 (C \$M's)								
	2017	2018	2019	2020	2021			
Revenue	118.4	150.4	168.1	136.1	188.9			
cogs	86.1	109.9	129.4	7.6	139.2			
Gross Profit	32.3	40.5	38.6	128.5	49.7			
Gross profit margin	27%	27%	23%	94%	26%			
SG&A	16.7	19.9	17.0	14.1	18.3			
Adj EBITDA	15.5	20.8	24.0	26.8	31.4			
Margin	13%	14%	14%	20%	17%			
Assets	144.2	184.8	171.5	151.2	186.6			
Total Debt	62.2	87.6	81.3	59.6	79.5			
Total Equity	59.8	65.7	53.6	48.0	49.7			
Net Capex	2.4	4.0	5.8	3.0	6.2			
FCF	13.8	18.2	12.3	15.2	21.8			

(*) Total debt in table excludes leases

Source: Company Reports

Q2F22 was the strongest quarter in company's history with revenues at CAD\$54M, up 41.5% Y/Y, with growth reported across all segments. Environmental Services segment reported revenues at CAD\$39M (up 40.8% Y/Y), driven by increased execution of maintenance projects, municipal construction projects, and environmental liability closure projects. Additionally, the Environmental Consulting segment reported revenues at CAD\$14.6M (up 58% Y/Y), powered by higher consumer spending on environmental liabilities related to remediation, abandonment, and new development projects in various industries including new energy transition projects. Cordy's contribution to revenues was reported at CAD\$3.9M.

Vertex also reported the historically high Adj. EBITDA at CAD\$8.6M vs. CAD\$7.5M in Q2F21, driven by positive economic activity across all service lines and higher demand for company's services across all segments. Adj. EBITDA margins were reported at 15.9% vs. 19.8% in Q1F21 (16.1% excluding wage subsidies of CAD\$1.4M), and 12.5% in Q1F22. The margins were negatively impacted by the absence of wage subsidies, higher facility and human resource cost to support increased volume across service lines, and additional cost related to Cordy's operations.

We also note that Vertex amended its credit facilities in June 2022 that extended its credit facilities to May 2025 and increased the committed revolving and operating facilities by CAD\$10M to accommodate the expected growth. Vertex has a healthy liquidity position with access to ~CAD\$25M to fund working capital requirements and planned expenditures.

Vertex Outlook

Management expects North American economies will continue to benefit from favorable commodity prices in energy, utilities, agriculture, and forestry. Additionally, Vertex has major capital projects from multiple midstream, utilities/telecommunications, municipal infrastructure, and energy transition projects in 2022 and 2023. With its backlog reaching record levels, Vertex believes it is well positioned for strong earnings growth in 2022.

The current trend toward less carbon-intensive energy sources is also presenting new opportunities for Vertex. The Company is working closely with several indigenous partners and customers to advance projects that reduce carbon emissions, enhance biodiversity, carbon sequestration, utilize/convert to wind or solar, renewable natural gas, biofuels, helium, and emerging hydrogen opportunities.

Management expects outlook to remain positive driven by strong commodity prices supporting maintenance and development activity as well as both federal and provincial government support for increased well abandonment and rehabilitation projects. Vertex continues to demonstrate the strength and resiliency of its business model and is in an enviable position to facilitate further growth through cross-selling of its services throughout the life cycle of its clients' projects in a variety of industries.

Additionally, the company is focusing on the successful integration of its recent acquisition of Cordy Oilfield Services, a provider of environmental and hydro-excavating services. The acquisition strengthens Vertex's environmental services business while providing additional FCF generation through integration efforts, elimination of duplicate costs, and by increasing utilization levels of the equipment fleet and personnel.

RISKS

Energy industry volatility – Vertex's business is directly affected by fluctuations in the levels of activity in the energy sector.

Seasonality – Vertex is susceptible to seasonal volatility and adverse weather conditions. Q1 and Q2 tend to be the weakest due to weather conditions.

Access to capital — The Company may need to raise additional capital to execute its business strategy. Capital may not be readily available, may not be on favorable terms, and/or could cause dilution

Acquisition risk – Part of Vertex's strategy entails growth via acquisitions. There are numerous risks related to acquisitions such as integration risks, unforeseen liabilities, diversion of resources, loss of customers, etc.

Subject to extensive laws and regulations – The Company is subject to increasingly stringent and complex Federal, provincial, state, and local laws and regulations relating to its overall business.

Impairment of goodwill – The Company has a sizable amount of goodwill on its balance sheet, a resultant from its acquisition strategy. Any impairments could negatively impact operating results.

Debt levels – Vertex indebtedness could negatively impact operations by limiting the Company's ability to obtain additional financing, decrease its ability to meet opportunities and/or impair its competitive position vs. less leverage companies.



VALUATION

We are using an EV/EBITDA multiple analysis to help frame valuation. For comparable companies we used a mix of direct competitors coupled with other companies that have similar offerings in environmental services.

Exhibit 9: Comparison Analysis

Comparative Analysis (all figures in \$M, expect per share information)

							EV/S (2)		EV	/EBIT DA	(2)		P/E (2)	
Company Name	Symbol	Price (1)	S/O	Mrkt Cap	EV	2021	2022E	5yr Frwd Avg	2021	2022E	5yr Frwd Avg	2021	2022E	5yr Frwd Avg
WSP Global Inc.	TSX:WSP	\$155.87	118.2	\$ 18,427.0	\$21,440.4	2.1 X	2.4X	1.7 X	17.2X	14.1X	11.8x	42.2X	27.5X	24.0x
GFL Environmental Inc.	TSX:GFL	\$ 37.03	342.9	\$ 12,696.5	\$21,610.6	3.9x	3.3x	3.4x	15.2X	12.6x	12.9x	NM	54.3x	74.6x
Stantec Inc.	TSX:STN	\$ 63.31	110.7	\$ 7,010.3	\$ 8,885.0	2.4X	2.0x	1.5 X	16.8x	12.8x	10.6x	40.3x	21.2X	18.4x
Clean Harbors, Inc.	CLH	\$119.17	54.1	\$ 6,447.2	\$ 8,788.3	2.3 X	1.7 X	1.6x	11.2X	8.9x	9.8x	41.4X	17.4X	43.7x
Quest Resource Holding Corporation	QRHC	\$ 6.92	19.1	\$ 132.3	\$ 195.4	1.3 X	0.7 x	0.4x	19.4x	10.0x	10.5 X	54.6x	NM	64.4x
					Average	2.4x	2.0x	1.7X	16.0x	11.7X	11.1X	44.6x	30.1X	45.0x
					Median	2.3x	2.0x	1.6x	16.8x	12.6x	10.6x	41.8x	24.4X	43.7x
Vertex Resource Group Ltd.	TSXV: VTX	\$ 0.44	110.2	\$ 47.9	\$ 159.4	1.0x	1.0x	0.7x	7.1x	5.0x	4.8x	NM	NM	35.7x

(1) Previous day's closing price

(2) Estimates are from Capital IQ

Source: Stonegate Capital Partners

Based on our F22 estimates, Vertex is trading at EV/EBITDA multiple of 5.0x, which compares to the comps at a median EV/EBITDA multiple 12.6x. While Vertex is trading at a considerable discount to the comps, we note that Vertex's debt levels and debt ratios are inferior to the comps. We also note that this discount has persisted over the prior 5-year period, with comps trading at an EV/EBITDA multiple of 10.6x vs. Vertex at 4.8x. Coupling current and historical multiples, along with Vertex's growth profile and focus to improve its debt profile, we believe an EV/EBITDA range of 5.0x to 7.0x is reasonable. Applying this range to our F22 estimates, we arrive at a valuation range of \$0.45 to \$1.00, with a mid-point of \$0.75.

Exhibit 10: Valuation Range Analysis

	E	V/EBIT D	A
2022E			
EV/EBIT DA	5.0x	6.ox	7.0x
EBIT DA	31.7	31.7	31.7
EV	158.6	190.3	222.0
Net debt	111.5	111.5	111.5
Mrkt value	47.1	78.8	110.5
S/O	110.2	110.2	110.2
Stock Price	\$ 0.43	\$ 0.72	\$ 1.00

Source: Stonegate Capital Partners



BALANCE SHEET

Consolidated Balance Sheets (CAD\$Ms) Fiscal Year: December			
			Q2
ASSETS	FY2020	FY2021	Jun-22
Assets			
Cash and Cash Equivalents	-	-	-
Accounts Receivable and Accrued Receivables	32.4	55.2	59.2
Contract Asset	0.2	1.1	2.0
Inventories	3.3	4.2	4.2
Prepaid Expenses and Deposit	2.9	2.9	3.
Total Current Assets	38.8	63.4	68.5
Right of Use Assets	20.0	21.8	31.4
Property and Equipment	64.2	72.8	71.8
Deferred Income Taxes	2.8	1.6	6.5
Goodwill	24.8	25.2	33.5
Intangible Assets	0.6	1.8	1.5
Γotal Assets	151.2	186.6	213.
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current Liabilities			
Accounts Payable and Accrued Liabilities	18.9	28.4	31.0
Operating Loans	0.3	0.4	0.5
Current Portion of Loans and Borrowings	17.0	18.4	14.5
Current Portion of Lease Liabilities	5.5	7.1	6.7
Contract Liabilities	1.2	2.8	3.6
Current Portion of Other Liabilities	0.6	1.4	1.4
Total Current Liabilities	43.4	58.5	57.2
Long Term Liabbilities			
Loans and Borrowings	42.6	61.1	56.5
Lease Liabilities	14.6	13.3	21.4
Convertible Debentures	-	-	12.5
Deferred Income Taxes	2.0	2.5	1.6
Other Liabilities	0.5	1.5	0.6
Гotal Long Term Liabilities	59. 7	78.3	92.9
Shareholders' Equity			
Common Stock - Par Value	81.1	81.1	91.5
Additional Paid in Capital	3.6	3.6	3.7
Equity Portion of Convertible Debenture	-	-	2.0
Deficit	(36.7)	(35.0)	(34.1
Total Stockholders Equity	48.0	49.7	63.1
Γotal Liabilities and Shareholders' Equity	151.2	186.6	213.1

Source: Company Reports, Stonegate Capital Partners



INCOME STATEMENT

Vertex Resource Group Ltd. Consolidated Statements of Income (in CAD \$Ms, except per share amounts) Fiscal Year: December

	FY 2019		FY 2020		FY 2021		FY 2022E	
Revenues	\$	168.1	\$	136.1	\$	159.4	\$	211.7
Direct Costs		128.8		97.6		117.2		160.0
Gross Profit		39.3		38.5		42.3		51.8
Expenses								
General and Administrative Expenses		17.0		14.1		16.1		20.0
Share-based Compensation		0.2		0.2		-		0.2
Depreciation and Amortization		22.8		17.9		19.6		19.
Impairments		6.7		3.7		-		-
Restructuring Costs		-		1.9		-		-
Finance Costs		6.0		6.1		6.1		8.0
Earnings before Taxes		(13.5)		(5.3)		0.6		4.0
Γaxes and Other Expenses								
Provision (Recovery) for Income Tax		(2.2)		0.4		(1.1)		1.0
Net Income (Loss)	\$	(11.3)	\$	(5.7)	\$	1.7	\$	3.
EPS (loss) - Basic & Diluted	\$	(0.12)	\$	(0.06)	\$	0.02	\$	0.0
WTD Avg Shares Out - Basic & Diluted		91.3		91.3		91.3		101.7
Adjusted EBITDA	\$	22.3	\$	24.5	\$	26.2	\$	31.7

Source: Company Reports, Stonegate Capital Partners estimates



IN THE NEWS

August 10, 2022 – Vertex Resource Group Ltd. Reports Second Quarter 2022 Results.

May 11, 2022 — Vertex Resource Group Ltd. Reports First Quarter 2022 Results.

May 05, 2022 – Modern West Climate Finance Group and Vertex Resource Group Announce Integrated Joint Venture to Accelerate the Development of Atmospheric Carbon Removal Projects.

April 25, 2022 – Vertex Resource Completes Acquisition of Cordy Oilfield Services.

March 22, 2022 — Vertex Resource Group Ltd. Reports Fourth Quarter and Fiscal 2021 Results.

March 7, 2022 – Vertex Closes \$15,000,000 Convertible Debenture Financing.

February 25, 2022 – Vertex Signs Amalgamation Agreement with Cordy Oilfield Services and Announces Concurrent Financing.

November 12, 2021 - Vertex Resources Group Ltd. Reports Third Ouarter 2021 Results.

August 10, 2021 – Vertex Resource Group Ltd. Reports Second Quarter 2021 Results.

June 08, 2021 – Vertex Resource Group Ltd. Announces Release of its 2020 ESG Report.

May 12, 2021 — Vertex Resource Group Ltd. Reports First Quarter 2021 Results.

April 23, 2021 – Vertex Introduces Vertex Advisory Services.

March **22**, **2021** – Vertex Resource Group Ltd. Reports Fourth Quarter and Fiscal 2020 Results.

March 02, *2021* – Vertex Resource Group Ltd. Acquires MAD Oilfield Solutions.

February 01, 2021 – Vertex Professional Services Ltd. Receives CSA Funding for Natural Resource Development.

January 14, 2021 – Vertex Resource Group Ltd. Announces Executive Management Changes.

January 11, 2021 – Vertex Resource Group Ltd. Appoints New Vice President of Engineering.

November 12, 2020 – Vertex Resource Group Ltd. Reports Third Quarter 2020 Results.

CORPORATE GOVERNANCE

Terry Stephenson – President & Chief Executive Officer – Mr. Stephenson founded and became President of Vertex in 2005. Mr. Stephenson began his career with KPMG LLP gaining experience in audit, due diligence, valuations, and taxation, where he advanced to Manager with a heavy clientele of construction clients. Mr. Stephenson joined Flint Energy Services Ltd. as the Director of Finance, where he was responsible for merger and acquisition transaction structure, support, and execution along with public company compliance, tax planning and treasury management. In 2005, Mr. Stephenson founded Blackjack Investments Ltd., a privately held investment company focused on investments in the energy and resources sector. Mr. Stephenson has been a finalist for Ernst and Young's Entrepreneur of the Year Award and has been considered a Rising Star in a publication of Oil Week. Mr. Stephenson holds a Bachelor of Commerce degree from the University of Alberta is a Chartered Professional Accountant and currently sits on the boards of several private ventures.

Sherry Bielopotocky— **Chief Financial Officer** — Ms. Bielopotocky joined Vertex in 2005 and prior to her appointment as CFO, held the position of VP, Corporate Services at Vertex from 2015 to 2021. Ms. Bielopotocky brings over 20 years of experience in strong business processes, financial management and analysis with a focus on growth, and operational execution. More specifically, she has significant experience with merger and acquisition integration, risk management, contracts, and public company reporting and compliance. Industry experience includes consulting, logistics, manufacturing, and construction. Ms. Bielopotocky holds a Bachelor of Applied Business Administration-Accounting Degree from the Northern Alberta Institute of Technology and is a Chartered Professional Accountant.

Paul Blenkhorn, P.Eng – VP, Consulting Services - Mr. Blenkhorn began his career with Hood Packaging Corporation, a privately held manufacturing company in the paper converting and packing industry. At Hood Packaging Corporation, Mr. Blenkhorn gained experience in process improvement, capital investment, technical sales support, product development in a wide array of business efficiency and improving initiatives. Mr. Blenkhorn joined Pioneer Land Services Ltd. in 2006, as a project engineer but quickly became responsible for the development and growth of their environmental division. Mr. Blenkhorn holds a Bachelor of Engineering Science degree from the University of Western Ontario and is a Professional Engineer, registered in both Alberta and Saskatchewan.

Christopher Challis – VP, Logistics - Mr. Challis has over 20 years of experience in the energy services industry, successfully leading public and private transportation companies in the Western Canadian Sedimentary Basin and throughout the United States, Mr. Challis brings a wealth of industry management experience and knowledge and has been involved in successful capital restructuring and turnarounds in the transportation industry. A proven safety leader, Mr. Challis is client-focused and thrives on providing solutions to customer challenges. Executing on growth and diversification strategies are Chris's strengths that have allowed him to build strong and successful teams. Mr. Challis holds a Bachelor of International Management degree with a minor in French and German from the University of Lethbridge.

Board of Directors:

Brian Butlin – Chairman of the Board
Terry Freeman – Director
Trent Baker–Director
Stuart O'Connor– Director
Stuart King - Director
Terry Stephenson– CEO, President, Director



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